

## Message Text

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ORIGIN ACDA-10

INFO OCT-01 EUR-12 ISO-00 AEC-05 CIAE-00 H-01 INR-07 IO-10

L-02 NSAE-00 OIC-02 OMB-01 PA-01 PM-03 PRS-01 SAJ-01

SAM-01 SP-02 SS-15 USIA-06 TRSE-00 RSC-01 NSC-05

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USMISSION NATO

INFO USDEL MBFR VIENNA

AMEMBASSY LONDON

USNMR SHAPE

USCINCEUR

S E C R E T STATE 016940

E.O. 11652: GDS

TAGS:PARM

SUBJECT:MBFR: AIR MANPOWER: GERMAN INQUIRY

1. GERMAN EMBASSY COUNSELOR SCHAUER CALLED ON ACDA ACTING  
ASSISTANT DIRECTOR KLEIN TO DISCUSS US LATEST PROPOSAL ON  
MBFR AIR MANPOWER. -

2. SCHAUER BROUGHT WITH HIM A LONG LIST OF QUESTIONS  
CONCERNING THE US PROPOSAL, MANY OF WHICH HE DESCRIBED AS  
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ESOTERIC. IN FACT HE OMITTED A LARGE NUMBER OF THOSE HE

CONSIDERED IRRELEVANT.

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3. HE LIMITED HIS INQUIRY TO THE FOLLOWING: (A) THE RATIONALE FOR THE TIMING OF THE US PROPOSAL; (B) THE SPECIFIC NEGOTIATING OBJECTIVE, (C) THE RELATIONSHIP OF AIR MANPOWER PROPOSAL TO A POSSIBLE WESTERN MOVE ON OPTION III, AND (D) RISKS IN THE AIR MANPOWER PROPOSAL FOR GERMANY.

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4. IN SCHAUER'S PRESENTATION A CONSTANT POINT WAS THAT THE INTRODUCTION OF AIR MANPOWER INTO THE EAST-WEST DIALOGUE AT THIS JUNCTURE MIGHT SERVE TO CONFUSE THE PRINCIPAL ISSUE, I.E., AGREEMENT ON GROUND FORCES

REDUCTIONS AND A COMMON CEILING.

5. KLEIN ASSURED SCHAUER THAT US WAS FULLY AWARE OF GERMAN CONCERNS AND TOOK THEM INTO FULL CONSIDERATION IN PREPARING THE AIR MANPOWER PROPOSAL. THE INTRODUCTION OF AIR MANPOWER WAS AN EFFORT TO BE RESPONSIVE TO SOVIET REQUIREMENTS AND THEREBY FURTHER THE NEGOTIATING PROCESS IN A MEANINGFUL WAY. WE THEREFORE CONSIDERED IT IMPORTANT FOR THE ALLIES TO DISCUSS THIS ISSUE FRANKLY BEFORE RAISING IT IN ANY WAY WITH THE EAST. CLEARLY THE GERMAN VIEWS WOULD BE GIVEN THE FULLEST CONSIDERATION. HOWEVER HAVING SAID THAT, IT WAS IMPORTANT FOR ALL OF US TO CONSIDER HOW WE COULD BEST MOVE THE NEGOTIATING PROCESS FORWARD IN A WAY THAT CONTRIBUTED TO AND SUPPORTED OUR ULTIMATE PURPOSE IN THESE NEGOTIATIONS, I.E., OBTAINING EASTERN AGREEMENT TO THE REDUCTION OF SOVIET GROUND FORCES AND THE ESTABLISHMENT OF A COMMON CEILING.

6. AS FOR SCHAUER'S QUESTIONS CONCERNING OPTION III, KLEIN SAID THIS ISSUE WAS STILL UNDER CONSIDERATION WITHIN THE USG. WHEN THERE WAS A DECISION WE WOULD BE IN TOUCH WITH THE ALLIES, AND IN THE FIRST INSTANCE, PROBABLY WOULD BE TALKING WITH THE GERMANS AND THE BRITISH. THERE WAS NO CONTRADICTION BETWEEN OPTION III AND THE AIR MANPOWER PROPOSAL. ALL OF THE ELEMENTS HAD TO BE CONSIDERED CAREFULLY IN THE CONTEXT OF THE OVERALL

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WESTERN NEGOTIATING POSITION.

7. FINALLY, KLEIN AGREED WITH SCHAUER THAT THE WESTERN SIDE HAD TO REVIEW ITS NEGOTIATING POSTURE AND OBJECTIVES CAREFULLY; THAT THE SEVERAL ISSUES WOULD BE DISCUSSED IN DETAIL WITH THE ALLIES; AND THAT THE AMERICAN SIDE WOULD CONSULT CLOSELY WITH THE GERMANS AS BEFORE TO MAKE CERTAIN THAT BOTH WERE AGREED ON PURPOSES, OBJECTIVES

AND TACTICS. INGERSOLL

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## Message Attributes

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